



**PRESS RELEASE**

**THE BOARD OF DIRECTORS APPROVES THE QUARTERLY REPORT AT SEPTEMBER 30, 2007**

**Consolidated Financial Highlights**

(in millions of euros)

- NET SALES REVENUES RISE TO 2,797.4 MILLION EUROS (+5.4%)
- CONSOLIDATED EBITDA INCREASE TO 254.1 MILLION EUROS (+3.0%)
- GROUP INTEREST IN NET PROFIT GROWS TO 276.3 MILLION EUROS, UP FROM 97.3 MILLION EUROS IN THE FIRST NINE MONTHS OF 2006
- THE NET FINANCIAL POSITION IS POSITIVE BY 327.6 MILLION EUROS
- FURTHER PROGRESS IN IMPROVING THE MIX OF PRODUCTS WITH GREATER VALUE ADDED (E.G.: FUNCTIONAL MILK VARIETIES) AND IMPLEMENTING COST CONTAINMENT PROGRAMS

	Cumulative at 9/30/07	Cumulative at 9/30/06 RESTATED/ PRO FORMA <sup>(1)</sup>	% change
<b>Net sales revenues</b>	<b>2,797.4</b>	<b>2,654.1</b>	<b>+5.4%</b>
<b>EBITDA</b>	<b>254.1</b>	<b>246.7</b>	<b>+3.0%</b>
<b>Group interest in net profit</b>	<b>276.3</b>	<b>97.3</b>	
		<b>9/30/07</b>	<b>12/31/06</b>
<b>(Net financial assets)/Net borrowings</b>	<b>(327.6)</b>		<b>170.0</b>

<sup>1</sup> The differences compared with the financial statements approved by the Board of Directors on November 10, 2006 refer to a reclassification of trade promotions as a deduction from net revenues and the sale of the Spanish operations and of the business operations of Boschi Luigi e Figli S.p.A..

Parmalat S.p.A. announces that its Board of Directors, meeting today under the chairmanship of Raffaele Picella, approved the Quarterly Report at September 30, 2007, which not only confirms that the improvement in operating performance is continuing, but also shows a significant increase in the Group's liquidity.



## Parmalat Group

In the first nine months of 2007, **net sales revenues** totaled 2,797.4 million euros, or 143.3 million euros more (+5.4%) than the 2,654.1 million euros reported at September 30, 2006. Restated to eliminate the impact of the appreciation of the euro versus other currencies (103.2 million euros) and of the changes in the scope of consolidation caused by the inclusion in the Group of Newlat S.p.A., Carnini S.p.A. and other companies (101.2 million euros) and the disposal of Italcheese S.p.A. (about 10 million euros), revenues show an increase of 5.8%. Higher unit sales for all product categories in South Africa, made possible by a strong local economy and better market penetration, coupled with an increase in shipments of fruit juices in Italy and Venezuela and a rise in unit sales of cheese in Canada, account for this improvement, as well as a general worldwide increase in prices.

**EBITDA** grew to 254.1 million euros, compared with 246.7 million euros in the first nine months of 2006, a gain of 7.4 million euros (+3.0%). Restated to eliminate the impact of the appreciation of the euro versus other currencies (10.2 million euros) and the changes in the scope of consolidation caused by the inclusion in the Group of Newlat S.p.A., Carnini S.p.A. and other smaller companies (3.7 million euros) and the disposal of Italcheese S.p.A. (-0.4 million euros), EBITDA totaled 260.2 million euros, up 13.5 million euros (+5.5%). This improvement is mainly the result of a more favorable product mix, with a greater preponderance of products with a high value added, and a reduction in operating costs. This reduction was achieved despite a worldwide rise in the price paid for raw milk, which could be recovered only in part by increasing list prices.

**Group interest in net profit** totaled 276.3 million euros, or 179 million euros more than the 97.3 million euros booked in the first nine months of 2006. This increase is attributable primarily to the settlements reached during the period, a reduction in average borrowing costs and indebtedness, and an increase in the income generated by the liquid assets invested by the Group's Parent Company.

It is important to note that the Group operates almost exclusively at a local level, both producing and then selling its products in the same market. Its export business is very small and not significant. Consequently, fluctuations in foreign exchange rates have no effect on the Group's currency exposure, causing exclusively foreign exchange translation differences.

The Group's **net financial position** improved significantly during the first nine months of 2007, with the balance changing from indebtedness of 170 million euros at December 31, 2006, to net financial assets totaling 327.6 million euros at September 30, 2007, a net gain of 497.6 million euros.

The following developments account for most of this improvement:

- The cash flow from operations, net of changes in operating working capital and after capital expenditures and income tax payments, amounted to 67.7 million euros.
- Cash from litigation settlements totaled 257.4 million euros, which is the net result of proceeds of 302.7 million euros generated by settlements reached between the end of 2006 and the third quarter of 2007 and legal costs amounting to 45.3 million euros (attributable both to 2006 and 2007).
- Cash flow from non-recurring transactions totaled 217.8 million euros. This amount is the net result of proceeds generated by the disposal of non-strategic non-current assets (247.8 million euros), less outlays for acquisitions of equity investments (14.2 million euros) and payment of unsecured claims (9.8 million euros).
- The cash flow from financial transactions reflects net financial income of 0.9 million euros, dividend payments totaling 43.4 million euros and proceeds of 7.3 million euros generated by the exercise of warrants. Sundry items totaled 1.5 million euros on balance.



A breakdown of revenues and EBITDA by geographic region is provided below:

Geographic Regions						
September 2006				September 2007		
EBITDA				EBITDA		
Revenues	Amount	(%)	(in millions of euros)	Revenues	Amount	(%)
735,1	74,0	10,1	<b>Italy</b>	845,1	81,3	9,6
96,1	14,4	15,0	<b>Other countries in Europe</b>	110,5	15,8	14,3
998,4	86,7	8,7	<b>North America</b>	981,8	91,6	9,3
243,9	32,1	13,2	<b>Central and South America</b>	283,0	26,8	9,5
255,5	28,5	11,1	<b>Africa</b>	254,7	27,9	11,0
317,4	26,2	8,3	<b>Oceania</b>	323,9	24,8	7,7
7,9	(15,1)		<b>Other *</b>	(1,6)	(14,1)	
<b>2.654,1</b>	<b>246,7</b>	<b>9,3</b>	<b>Total for the Group</b>	<b>2.797,4</b>	<b>254,1</b>	<b>9,1</b>

*The regions represent the consolidated data for the corresponding countries.*

*(\*) Other includes holding cos., sundry non-core cos. and out-of-region eliminations.*

An overview of the performance of the Group's operations in the main countries is provided below:

In **Italy**, revenues increased, rising from 735.1 million euros in the first nine months of 2006 to 845.1 million euros in the same period this year. The data for the first nine months of 2007 included the consolidation of Newlat and Carnini, which contributed about 134.4 million to revenues, including intra-Group transactions, and about 3.8 million euros to EBITDA.

EBITDA grew to 81.3 million euros, up from 74.0 million euros in the first nine months of 2006.

Higher unit sales, a more favorable product mix and a more streamlined cost structure are the main reasons for this positive performance.

On the procurement side, tensions in the raw milk market caused a rise in purchasing costs, especially in the third quarter. This additional burden could be offset only in part by raising sales prices.

In **Canada**, revenues totaled 981.8 million euros, compared with 998.4 million euros (-1.7%) in the first nine months of 2006.

Without the currency translation effect, revenues show an increase of 3.6%.

EBITDA was 91.6 million euros (86.7 million euros in the first nine months of 2006). Excluding the impact of unfavorable changes in the exchange rate, EBITDA would have been 4.9 million euros higher giving an increase of 11.4% year by year.

The return on sales improved to 9.3%, up from 8.7% in the first nine months of 2006.

Overall, the Canadian operations reported unit sales roughly in line with the previous year but shipments of cheese were up significantly (+10.0%).

A more favorable sales mix, the success of aggressive marketing campaigns and of new packaging solutions, and the price increases implemented to absorb a rise in raw material costs are the main reasons for the improved performance reported by Canada for the first nine months of 2007 compared with the same period last year.

In **Australia**, revenues increased to 323.9 million euros in the first nine months of 2007, up from 317.4 million euros in the same period last year. EBITDA totaled 24.8 million euros, down from 26.2 million euros in the first nine months of 2006, a slight decrease of 1.4 million.



The local currency appreciated by 1.6% compared with the exchange rate applied in the first nine months of 2006.

Unit sales were down year-on-year mainly due to strong competition from low-price brands, in part because of the entry by several private labels in the UHT and pasteurized milk markets, and to a significant increase in the price of raw milk caused mainly by a supply shortage due to drought.

Australia has been working to optimize its sales mix by developing new products with a high value added.

In **Africa**, revenues amounted to 254.7 million euros in the first nine months of 2007, compared with 255.5 million euros in the same period last year. Among the local currencies, the South African rand lost 16.9% of its value compared with the exchange rate applied in the first nine months of 2006. The resulting negative impact on revenues for Africa was 44.5 million euros.

EBITDA totaled 27.9 million euros, down from 28.5 million euros in the first nine months of 2006. The negative impact of currency translations on EBITDA was 5 million euros.

Unit sales were higher than in the first nine months of 2006, particularly for UHT milk, fruit juices, cheese and yogurt.

In Africa, the markets have been growing not just in South Africa but also in the smaller markets (Mozambique, Botswana, Zambia and Swaziland), where Parmalat is the market leader.

In **Europe, excluding Italy**, revenues increased to 110.5 million euros, or 15.1% more than the 96.1 million euros reported at September 30, 2006. EBITDA improved to 15.8 million euros (14.4 million euros in the first nine months of 2006). The Group's performance in the European countries outside Italy was characterized by a positive trend in Russia and Romania. The Russian operations increased unit sales of UHT milk, pasteurized milk and fruit juices, owing in part to an expansion of their geographic footprint. This improvement was made possible primarily by modernizing and expanding the manufacturing and distribution organization and by developing new contacts with supermarket chains. Romania also reported higher unit sales of fruit juices and, in the second half of 2007, it broadened its product line to include products with greater value added. In Portugal added new types of high-quality milk with a high nutritional value. However, consumer demand in the local market has been contracting, with a negative impact on sales.

In **Central and South America**, revenues grew to 283.0 million euros, up from 243.9 million euros (+16.0%) in the first nine months of 2006. EBITDA amounted to 26.8 million euros at September 30, 2007 (compared to 32.1 million euros in the first nine months of 2006). There are several reasons for this negative performance. The profitability of Venezuela was adversely affected, with respect to last year, by an increase in the cost of raw milk, government controls on the price of powdered and liquid milk and higher fixed manufacturing costs, offset in part by a good performance in the fruit juice area. However, the last quarter shows some signs of recovery.

In Colombia, raw milk prices also increased, due to a scarcity of available supplies, while unit sales decreased (pasteurized milk and UHT milk). These negative factors were offset in part by raising sales prices.

In Nicaragua, unit sales were down. Nicaragua, which has a leadership position in the pasteurized milk segment, was adversely affected by the increase in the price of raw milk caused by unfavorable climate conditions.

#### **PARMALAT S.p.A.**

**Net sales revenues** totaled 646.1 million euros, up 1.4% from the 637.2 million euros reported at September 30, 2006.

**EBITDA** grew to 52.5 million euros, up 1.8 million euros from the 50.7 million euros earned in the first nine months of 2006. This increase primarily reflects effect of a better sales mix, with a higher



presence of products with greater value added, and a reduction in operating costs. These positive factors more than offset the impact of an increase in the cost of raw milk, which could be recovered only in part by increasing list prices.

The **net profit for the period** grew to 199.4 million euros, or 131.7 million euros more than the 67.7 million euros earned in the first nine months of 2006. Proceeds from new settlements reached during the period and higher income generated by invested liquidity account for this improvement.

**Net financial assets** improved significantly during the first nine months of 2007, rising from 341.4 million euros to 785.6 million euros, for a net positive change of 444.3 million euros compared with December 31, 2006. This gain reflects the positive impact of the cash flow generated by the Company's regular operations and the non-recurring transactions mentioned when discussing the Group's performance, offset in part by dividend payments (41.2 million euros) and the amount invested to buy back the interests held by minority shareholders in two subsidiaries in Russia and Romania (8.3 million euros).

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### **Outlook for 2007**

The results for the first nine months of 2007 were in line with expectations, despite a less than positive performance by the Venezuelan operations and an increase in the prices paid for raw milk.

As for EBITDA, targets call for an annual increase ranging between 7% and 10%, compared with 2006.

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## Conference Call with Investors

The quarterly data at September 30, 2007 will be presented to the financial community in a conference call that will be held today at 6:00 PM (Central European Time) – 5:00 PM (UK time). The presentation may be followed live in audioconferencing mode by calling the following telephone numbers:

- +44 (0) 20 7162 0025 (London – UK)
- +39 02 303509003 (Milan – Italy)

Event password: #PARMALAT#

Additional information about the abovementioned presentation is available on the Parmalat website: "[www.parmalat.com](http://www.parmalat.com)" → "Investor Relations".

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*Financial statement schedules have been annexed to this press release.*

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*The data for the quarter ended September 30, 2007 will be made available to the public within the deadlines and in the manner required by the applicable statutes. The data will also be accessible on line at [www.parmalat.com](http://www.parmalat.com) → Investor Relations → Financial Reports.*

\* \* \* \* \*

*The quarterly report has not been audited.*

\* \* \* \* \*

*As required by Article 154 bis, Section 2, of the Uniform Financial Code (Legislative Decree No. 58/1998), Luigi De Angelis, in his capacity as Corporate Accounting Documents Officer, declares that the accounting information provided in this press release is consistent with the information in the supporting documents and in the Company's other documents and accounting records.*

\* \* \* \* \*

Parmalat S.p.A.

Collecchio, November 14, 2007

### Corporate contact

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## Parmalat Group

### RECLASSIFIED CONSOLIDATED INCOME STATEMENT

(in millions of euros)

	9/30/07	9/30/06 restated (*)	9/30/06
<b>TOTAL NET REVENUES</b>	<b>2,816.4</b>	<b>2,676.5</b>	<b>3,002.6</b>
Net sales revenues	2,797.4	2,654.1	2,979.5
Other revenues	19.0	22.4	23.1
<b>OPERATING EXPENSES</b>	<b>(2,553.1)</b>	<b>(2,424.5)</b>	<b>(2,745.3)</b>
Purchases, services and miscellaneous costs	(2,220.1)	(2,109.4)	(2,391.5)
Labor costs	(333.0)	(315.1)	(353.8)
<b>Subtotal</b>	<b>263.4</b>	<b>252.0</b>	<b>257.3</b>
Writedowns of receivables and other provisions	(9.3)	(5.3)	(5.7)
<b>EBITDA</b>	<b>254.1</b>	<b>246.7</b>	<b>251.6</b>
Depreciation, amortization and writedowns of non-current assets	(69.6)	(62.8)	(73.7)
Other revenues and expenses:			
- Legal fees for actions to void and actions for damages	(43.6)	(33.2)	(33.2)
- Restructuring costs	(5.3)	(1.9)	(10.9)
- Miscellaneous revenues and expenses	204.0	67.0	66.5
<b>EBIT</b>	<b>339.6</b>	<b>215.8</b>	<b>200.3</b>
Financial income	45.8	18.1	20.6
Financial expense <sup>1</sup>	(43.4)	(68.5)	(75.9)
Interest in profit (loss) of companies valued by the equity method	(0.3)		
Other income from (charges for) equity investments	3.2	3.0	3.0
<b>PROFIT BEFORE TAXES</b>	<b>344.9</b>	<b>168.4</b>	<b>148.0</b>
Income taxes	(106.0)	(47.7)	(47.1)
<b>NET PROFIT FROM CONTINUING OPERATIONS</b>	<b>238.9</b>	<b>120.7</b>	<b>100.9</b>
Net profit (loss) from discontinuing operations	38.0	(19.3)	0.5
<b>NET PROFIT FOR THE PERIOD</b>	<b>276.9</b>	<b>101.4</b>	<b>101.4</b>
Minority interest in net (profit) loss	(0.6)	(4.1)	(4.1)
Group interest in net profit (loss)	276.3	97.3	97.3

### Continuing operations:

Basic earnings per share	0.1446	0.0714
Diluted earnings per share	0.1397	0.0692

(\*) Starting with the annual financial statements at December 31, 2006, the Group changed the accounting classification it assigns to certain types of trade promotions it provides to retail chains. This change was implemented to provide a presentation that was consistent with best industry practices. As a result of this reclassification, trade promotions, which previously were booked as distribution costs, are being deducted from sales revenues. The corresponding data for the first nine months of 2006 were reclassified accordingly. Moreover, due to the sale of the Spanish operations and of the business operations of Boschi Luigi & Figli S.p.A., the data for the first nine months of 2006 have been restated. In the income statement, all of the data applicable to the divested operations were reclassified under "Net profit (loss) from discontinuing operations."

<sup>1</sup> Including financial expense incurred by the Venezuela operations amounting to 8.2 million euros in 2007 and 9.0 million euros in 2006.



## Parmalat Group

### RECLASSIFIED CONSOLIDATED BALANCE SHEET

<i>(in millions of euros)</i>	9/30/07	12/31/06
<b>NON-CURRENT ASSETS</b>	<b>1,994.3</b>	<b>2,158.5</b>
Intangibles	1,271.6	1,290.5
Property, plant and equipment	667.4	728.1
Non-current financial assets	10.1	99.3
Deferred-tax assets	45.2	40.6
<b>AVAILABLE-FOR-SALE ASSETS, NET OF CORRESPONDING LIABILITIES</b>	<b>3.9</b>	<b>24.2</b>
<b>NET WORKING CAPITAL</b>	<b>474.0</b>	<b>545.4</b>
Inventories	393.6	348.3
Trade receivables	535.0	530.0
Other current assets	301.8	406.6
Trade payables (-)	(504.1)	(521.0)
Other current liabilities (-)	(252.3)	(218.5)
<b>INVESTED CAPITAL NET OF OPERATING LIABILITIES</b>	<b>2,472.2</b>	<b>2,728.1</b>
<b>PROVISIONS FOR EMPLOYEE BENEFITS (-)</b>	<b>(118.0)</b>	<b>(122.1)</b>
<b>PROVISIONS FOR RISKS AND CHARGES (-)</b>	<b>(349.6)</b>	<b>(359.5)</b>
<b>PROVISION FOR LIABILITIES ON CONTESTED PREFERENTIAL AND PREDEDUCTION CLAIMS</b>	<b>(24.4)</b>	<b>(24.8)</b>
<b>NET INVESTED CAPITAL</b>	<b>1,980.2</b>	<b>2,221.7</b>
<i>Covered by:</i>		
<b>SHAREHOLDERS' EQUITY</b>	<b>2,307.8</b>	<b>2,051.7</b>
Share capital	1,652.0	1,641.5
Reserve for creditor challenges, contested liabilities and claims of late-filing creditors convertible exclusively into share capital	221.8	224.9
Other reserves	33.6	(44.5)
Retained earnings (Loss carryforward)	96.1	(0.3)
Profit for the period	276.3	192.5
Minority interest in shareholders' equity	28.0	37.6
<b>(NET FINANCIAL ASSETS)/NET BORROWINGS</b>	<b>(327.6)</b>	<b>170.0</b>
Loans payable to banks and other lenders <sup>2</sup>	605.6	694.2
Loans payable to investee companies	6.3	5.4
Other financial assets (-)	(727.7)	(207.8)
Cash and cash equivalents (-)	(211.8)	(321.8)
<b>TOTAL COVERAGE SOURCES</b>	<b>1,980.2</b>	<b>2,221.7</b>

<sup>2</sup> Includes indebtedness of the Venezuelan operations (165.0 million euros in 2007 and 172.5 million euros in 2006).





## Parmalat S.p.A.

### RECLASSIFIED INCOME STATEMENT

(in millions of euros)

	9/30/07	9/30/06 restated (*)	9/30/06
<b>TOTAL NET REVENUES</b>	<b>663.2</b>	<b>661.2</b>	<b>780.7</b>
Net sales revenues	646.1	637.2	756.7
Other revenues	17.1	24.0	24.0
<b>OPERATING EXPENSES</b>	<b>(605.5)</b>	<b>(610.0)</b>	<b>(729.5)</b>
Purchases, services and miscellaneous costs	(530.1)	(531.6)	(651.1)
Labor costs	(75.4)	(78.4)	(78.4)
<b>Subtotal</b>	<b>57.7</b>	<b>51.2</b>	<b>51.2</b>
Writedowns of receivables and other provisions <sup>1</sup>	(5.2)	(0.5)	(0.5)
<b>EBITDA</b>	<b>52.5</b>	<b>50.7</b>	<b>50.7</b>
Depreciation, amortization and writedowns of non-current assets	(23.8)	(14.3)	(14.3)
Other revenues and expenses			
- Legal fees for actions to void and actions for damages	(43.6)	(33.2)	(33.2)
- Restructuring costs	(1.0)		
- Miscellaneous revenues and expenses	(7.9)	(7.3)	(7.3)
- Legal fees for actions to void and actions for damages	210.4	76.4	76.4
<b>EBIT</b>	<b>186.6</b>	<b>72.2</b>	<b>72.2</b>
Financial income	26.6	9.1	9.1
Financial expense (-)	(2.5)	(3.7)	(3.7)
Income from (charges for) equity investments	9.1	7.6	7.6
<b>PROFIT BEFORE TAXES</b>	<b>219.8</b>	<b>85.3</b>	<b>85.3</b>
Income taxes	(54.5)	(17.8)	(17.8)
<b>NET PROFIT FROM CONTINUING OPERATIONS</b>	<b>165.3</b>	<b>67.5</b>	<b>67.5</b>
Net profit from discontinuing operations	34.1	0.3	0.3
<b>NET PROFIT FOR THE PERIOD</b>	<b>199.4</b>	<b>67.7</b>	<b>67.7</b>

(\*) Starting with the annual financial statements at December 31, 2006, the Group changed the accounting classification it assigns to certain types of trade promotions it provides to retail chains. This change was implemented to provide a presentation that was consistent with best industry practices.

As a result of this reclassification, trade promotions, which previously were booked as distribution costs, are being deducted from sales revenues. The corresponding data for the first nine months of 2006 were reclassified accordingly.

<sup>1</sup> of which 1,9 million euros for shutting off of operational franchisees



## Parmalat S.p.A.

### RECLASSIFIED BALANCE SHEET

<i>(in millions of euros)</i>	9/30/07	12/31/06
<b>NON-CURRENT ASSETS</b>	<b>1,468.4</b>	<b>1,605.4</b>
Intangibles	472.8	483.6
Property, plant and equipment	141.7	138.0
Non-current financial assets	828.1	964.5
Deferred-tax assets	25.8	19.3
<b>AVAILABLE-FOR-SALE ASSETS, NET OF CORRESPONDING LIABILITIES</b>	<b>0.0</b>	<b>7.5</b>
<b>NET WORKING CAPITAL</b>	<b>173.8</b>	<b>269.4</b>
Inventories	43.2	36.1
Trade receivables	233.6	225.7
Other current assets	217.8	298.5
Trade payables (-)	(202.6)	(204.0)
Other current liabilities (-)	(118.2)	(86.9)
<b>INVESTED CAPITAL NET OF OPERATING LIABILITIES</b>	<b>1,642.2</b>	<b>1,882.3</b>
<b>PROVISIONS FOR EMPLOYEE BENEFITS (-)</b>	<b>(37.1)</b>	<b>(40.6)</b>
<b>PROVISIONS FOR RISKS AND CHARGES (-)</b>	<b>(251.9)</b>	<b>(209.2)</b>
<b>PROVISION FOR LIABILITIES ON CONTESTED PREFERENTIAL AND PREDEDUCTION CLAIMS</b>	<b>(22.4)</b>	<b>(22.8)</b>
<b>NET INVESTED CAPITAL</b>	<b>1,330.8</b>	<b>1,609.7</b>
<i>Covered by:</i>		
<b>SHAREHOLDERS' EQUITY</b>	<b>2,116.5</b>	<b>1,951.1</b>
Share capital	1,652.0	1,641.5
Reserve for creditor challenges, contested liabilities and claims of late-filing creditors convertible exclusively into share capital	221.8	224.9
Other reserves	43.3	(11.6)
Retained earnings (Loss carryforward)		(29.3)
Profit for the period	199.4	125.6
<b>(NET FINANCIAL ASSETS)/NET BORROWINGS</b>	<b>(785.7)</b>	<b>(341.4)</b>
Loans payable to banks and other lenders	11.5	12.5
Loans receivable (-) payable (+) to Group companies	(11.2)	(7.1)
Other financial assets (-)	(725.4)	(206.0)
Cash and cash equivalents (-)	(60.6)	(140.8)
<b>TOTAL COVERAGE SOURCES</b>	<b>1,330.8</b>	<b>1,609.7</b>