



PRESS RELEASE

THE BOARD OF DIRECTORS APPROVES THE INTERIM MANAGEMENT STATEMENT AT SEPTEMBER 30, 2016

- A STRONG NEGATIVE IMPACT FROM THE DEVALUATION OF LOCAL CURRENCIES, IN PARTICULAR IN VENEZUELA, VERSUS THE EURO.

IN THIS UNFAVORABLE SCENARIO, **AT CONSTANT EXCHANGE RATES AND SCOPE OF CONSOLIDATION AND EXCLUDING VENEZUELA**, GIVEN THE CONTEXT IN THAT COUNTRY, **NET REVENUE** INCREASED BY 2.4%; **EBITDA** GREW BY 9.6% (STRONG GAINS IN NORTH AMERICA, PARTICULARLY IN THE UNITED STATES); THE **PROFIT FOR THE PERIOD** ROSE BY 24.1%

- AT CURRENT EXCHANGE RATES AND SCOPE OF CONSOLIDATION AND CONSIDERING VENEZUELA, **NET REVENUE** DECREASED (-2.4%), BUT **EBITDA** AND **PROFIT FOR THE PERIOD** WERE IN LINE WITH THE PREVIOUS YEAR

- 2016 GUIDANCE: THE EBITDA TARGET IS IMPROVED, NET REVENUE GROWTH PROJECTED AT ABOUT 2-3%

Milan, November 10, 2016 – The Board of Directors of Parmalat S.p.A., meeting today under the chairmanship of Gabriella Chersicla, reviewed and approved the Interim Management Statement at September 30, 2016, the highlights of which are reviewed below.

Parmalat Group

In the first nine months of 2016, the global economy was characterized by moderate growth and an uncertain trend.

In addition, during the same period, there was the global surplus in the supply of raw milk, largely attributable to the elimination of milk quotas in the European Union, which kept milk prices relatively low, albeit with significant regional differences and with indications of a trend reversal in some areas starting at the end of the third quarter.

Among the main countries in which the Group operates, the situation remains highly critical in Venezuela, given the country's economic and political uncertainty and high consumer price inflation.

More in detail, **net revenue** amounted to 4,632.1 million euros, down 112.4 million euros (-2.4%) compared with 4,744.5 million euros in the first nine months of 2015.

With data at constant exchange rates and a comparable scope of consolidation¹ and excluding the results of the Venezuelan subsidiary, net revenue increased by 91.4 million euros (+2.4%), with a positive contribution from all of the Group's sales regions, except Europe.

EBITDA totaled 313.4 million euros, or 1.2 million euros more (+0.4%) than the 312.2 million euros earned in the first nine months of 2015, despite the negative effect resulting from the devaluation of the Venezuela currency versus the euro.

With data at constant exchange rates and scope of consolidation and excluding Venezuela, the EBITDA increase amounts to 26.4 million euros (+9.6%), thanks mainly to the gain reported in North America, the United States primarily. This year-over-year improvement in profitability reflects the effect of efficiency boosting programs and sales promotions, coupled with the positive impact of a favorable trend in the cost of raw milk.

¹ A comparable scope of consolidation is obtained by excluding the results of the activities acquired in Brazil (*Elebat*), Mexico (*Esmeralda Group*) and Australia (*Longwarry* and the yogurt and dessert activities).



The performance of the main geographic regions is reviewed below.

Europe

The Europe sales region generated net revenue of 797.4 million euros in the first nine months of 2016.

A significant devaluation of the ruble versus the euro had a negative impact of about 8.9 million euros on the region's revenue.

Results with data at constant exchange rates show slightly lower net revenue than the previous year.

In **Italy**, which accounts for about 90% of Europe's net revenue, the markets in which Parmalat operates were characterized by negative consumption trends. Despite this challenging context, the local subsidiary retained the leadership position in the milk sector and increased its market share in the UHT milk category, thanks mainly to its *Zymil* brand. It also strengthened its first-place competitive position in the UHT cream category, thanks to a strong performance by its *Chef* brand.

North America

The North America sales region, net revenue totaled 1,746 million euros in the first nine months of 2016.

The devaluation of the Canadian dollar versus the euro had a negative impact on the region's revenue amounting to about 55 million euros; on average, the U.S. dollar followed a steady trend during the two periods under comparison.

With data at constant exchange rates, the region's net revenue increased by 2.7% compared with the first nine months of the previous year.

In the **United States of America**, the sales volumes reported by the local subsidiary increased significantly, driven by a positive performance in the cheese category, which accounts for about 80% of the total volume, and higher sales in the ingredients category. In a context characterized by a steady increase in consumption in the cheese market, considering the categories in which the local subsidiary operates, Parmalat strengthened its leadership position in the chunk mozzarella, soft ripened cheese and ricotta segments and confirmed its competitive positions in the other segments in which it operates (fresh mozzarella, snack cheese, feta cheese, gourmet cheddar cheese and gourmet spreadable cheese).

In **Canada**, Parmalat confirmed its second-place competitive position in the cheese sector, reporting higher sales volumes than in the previous year. The local subsidiary also held steady its positions in the milk market and in the yogurt category, thanks to its *Astro* brand.

Latin America

The Latin America sales region includes the subsidiaries that operate in Brazil, Mexico, Venezuela, Colombia, Ecuador and Paraguay and some smaller companies. The Group strengthened its presence in Brazil, with the acquisitions of *LBR* (January 2015) and *Elebat* (July 2015), as well as in Mexico, Uruguay and Argentina, with the acquisition of the *Esmeralda Group* in the second quarter of 2015.

The region's net revenue totaled 1,015.9 million euros in the first nine months of 2016.

With data at constant exchange rates and comparable scope of consolidation, excluding *Elebat* and *Esmeralda* and the impact of Venezuela, the region's net revenue grew by 7.5% compared with the previous year.

In **Brazil**, even though the economy is continuing to feel the effects of a recession, the first signs of a recovery by the local currency are becoming apparent. While the net revenue reported by the local subsidiary in the first nine months of the year, achieved in the context of an ongoing reorganization of its activities (following the acquisitions completed in 2015), did show a significant increase, the growth rate is expected to slow already in the coming months. Parmalat operates,



and is maintaining its competitive positions, in the two largest segments of the country's dairy market, cheese and UHT milk, both characterized by a positive consumption trend.

In **Mexico**, where a reorganization of the production activities and the sales organization is currently under way, the cheese market, which is the main segment in which the local subsidiary operates, expanded on a volume basis.

In **Venezuela**, where the situation remains highly critical, both from an economic and political standpoint, the local subsidiary reported a sharp contraction in sales volumes.

Africa

In the Africa sales region net revenue totaled 280.1 million euros in the first nine months of 2016. The devaluation versus the euros of all of the local currencies, the South African rand in particular, had a negative translation effect that reduced net revenue by about 65 million euros.

With data at constant exchange rates, the region's net revenue increase by 9.2% compared with the previous year.

In **South Africa**, which accounts for about 85% of the region's results, Parmalat confirmed its market leader position in the flavored milk and cheese categories, thanks to a strong performance by the *Parmalat* brand. In addition, the local subsidiary strengthened its second-place competitive position in the yogurt segment and confirmed its second-place position in the UHT category.

Oceania

In the Oceania sales region, net revenue totaled 762.3 million euros in the first nine months of 2016.

The devaluation of the Australian dollar versus the euro had a negative translation effect of about 20 million euros on net revenue.

With data at comparable exchange rates and scope of consolidation - excluding *Longwarry*, acquired in the first quarter of 2015, and the yogurt and dessert activities, acquired in the first quarter of 2016 through the *Parmalat Australia YD* subsidiary - the region's net revenue increased by 0.8% compared with the first nine months of the previous year.

It is worth mentioning that the Group's operations in **Australia** are in the process of reorganizing their activities, with the aim of expanding their presence in their target markets, improving the procurement of production components and achieving greater efficiency and the rationalization of production facilities.

Parmalat retained the leadership position in the pasteurized milk category and confirmed its second-place market position both in the flavored and UHT milk categories. The new activities acquired from *Fonterra* helped consolidated the position of the local subsidiary as the leader in the dessert market and the second player in the yogurt market.

The **Group's profit for the period** totaled 107.5 million euros, basically in line with the amount earned in the first nine months of 2015 (-0.5%), despite the strong negative impact of the devaluation of local currencies versus the euro.

With data at constant exchange rates and scope of consolidation and excluding Venezuela, the profit for the period shows an increase of 24.1% compared with the previous year.

The **net financial position** amounted to 119 million euros, down 191.8 million euros compared with 310.8 million euros at December 31, 2015. The main reasons for this decrease include the cash absorbed by operating activities for 58.2 million euros, mainly attributable to seasonal factors (91.4 million euros in the first nine months of 2015); the cash absorbed by non-recurring transactions for 46 million euros, mainly in connection with the acquisition of the yogurt and dairy dessert activities in Australia, and the payment to *BRF S.A.* of the price adjustment on the net financial position and working capital of *Elebat Alimentos S.A.*; the cash absorbed by financing



activities for 47.2 million euros mainly attributable to the use of a portion of the Parent Company's liquid assets for investments maturing in more than one year; the payment of dividends for 33 million euros and a negative translation effect of 7 million euros.

* * * * *

2016 Guidance

The growth originally projected for the second half of the year, proved to be, in terms of net revenue, lower than expected, due mainly to a smaller increase in the cost of raw milk than originally anticipated.

For 2016, at constant exchange rates, considering pro forma 2015 comparative data for the new acquisitions and excluding the Venezuelan subsidiary, given the situation of uncertainty, the high level of inflation and the massive devaluation of the local currency, Parmalat estimates call for growth of about 2-3% for net revenue and more than 10% for EBITDA.

There continue to be uncertainties in the Latin America area, specifically regarding Brazil, due to a challenging macroeconomic context. These uncertainties are not expected to have a significant impact on the consolidated net revenue and EBITDA growth estimates provided above for the current year. However, these uncertainties could affect the area's growth estimates for future years, requiring a revisions of existing projections in connection with the preparation of the industrial plan, and have an impact on the asset valuation process.

* * * * *

Disclaimer

This document contains forward looking statements, particularly in the section entitled "2016 Guidance". Projections for the fourth quarter of 2016 are based, inter alia, on the Group's performance in the third quarter of 2016 and take into account trends in subsequent periods. The Group's performance is affected by exogenous variables that could have unforeseen consequences in terms of its results: these variables, which reflect the peculiarities of the different countries where the Group operates, are related to weather conditions and to economic, socio-political and regulatory factors.

* * * * *

As required by Article 154 bis, Section 2, of the Uniform Financial Code (Legislative Decree No. 58/1998), Pierluigi Bonavita, in his capacity as Corporate Accounting Documents Officer, declares that the accounting information provided in this press release is consistent with the information in the supporting documents and in the Company's books of accounts and other accounting records.

* * * * *

The Interim Management Statement at September 30, 2016, which was not audited, will be made available to the public by November 11, 2016. The abovementioned document will also be available on the Company website: www.parmalat.com → Investor Relations → Financial Reports.

* * * * *

Tables showing the highlights of the Group's operating and financial performance are annexed to this press release.

* * * * *

Company contacts

Press Office
external.communication@parmalat.net

Investor Relations
l.bertolo@parmalat.net

www.parmalat.com



Data by Geographic Region

<i>(amounts in millions of euros)</i>	Cumulative at September 30, 2016	Cumulative at September 30, 2015	Delta %
Region	Net Revenue	Net Revenue	Net Revenue
Europe	797.4	813.9	-2.0%
North America	1,746.0	1,754.0	-0.5%
Latin America	1,015.9	1,027.7	-1.1%
Africa	280.1	316.5	-11.5%
Oceania	762.3	734.8	+3.8%
Other ¹	(13.4)	(13.7)	n.s.
Group excl. hyperinflation	4,588.3	4,633.2	-1.0%
Hyperinflation in Venezuela	43.8	111.3	n.s.
Group	4,632.1	4,744.5	-2.4%

Regions represent the consolidated countries.

1. Includes other non-core companies, eliminations between regions and Group's Parent Company costs.

In order to improve comparability with the 2015 data, the table below presents the Group's results at constant exchange rates and comparable scope of consolidation and excluding Venezuela:

<i>(amounts in millions of euros)</i>	Cumulative at September 30, 2016	Cumulative at September 30, 2015	Delta %
Region	Net Revenue	Net Revenue	Net Revenue
Europe	806.4	813.9	-0.9%
North America	1,800.6	1,754.0	+2.7%
Latin America	244.1	227.1	+7.5%
Africa	345.5	316.5	+9.2%
Oceania	725.8	719.7	+0.8%
Other ¹	(13.5)	(13.7)	n.s.
Group (constant exch. rates/ scope of consolidation) ²	3,908.9	3,817.5	+2.4%

Regions represent the consolidated countries.

1. Includes other non-core companies, eliminations between regions and Group's Parent Company costs.

2. Excluding Venezuela and new activities consolidated in 2015 (Longwarry, Esmeralda and Elebat) and in 2016 (Parmalat Australia YD)

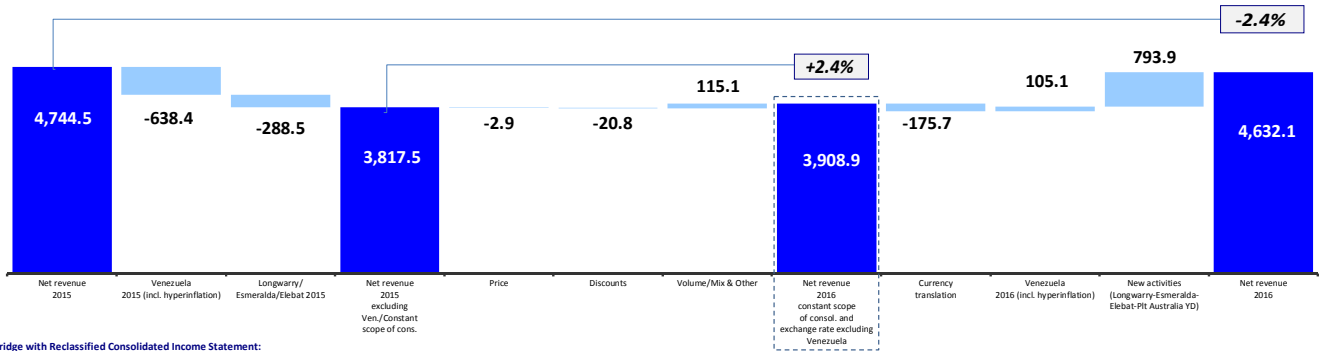


Like for Like Net Revenue and EBITDA

The diagram below presents the main variables that determined the evolution of net revenue and EBITDA in the first nine months of 2016, compared with the previous year.

Net Revenue Cumulative at September 30 2016 vs 2015

(€ m)



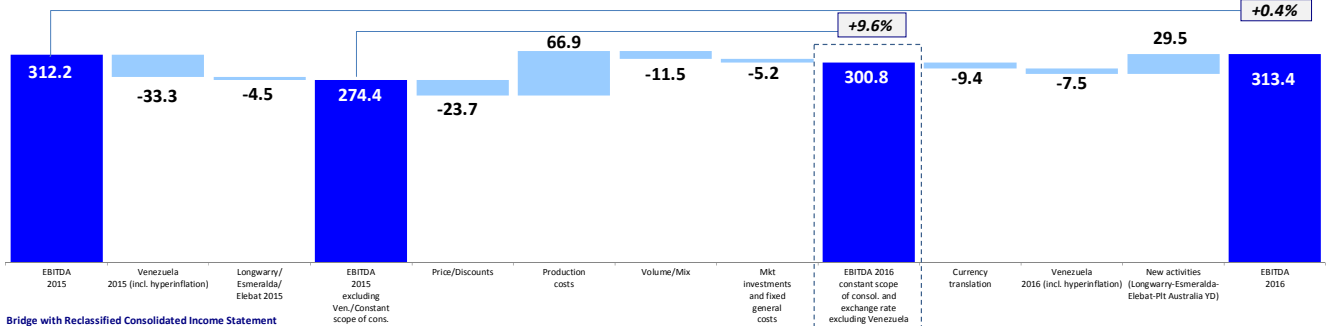
Bridge with Reclassified Consolidated Income Statement:

Net Revenue 2015	4,744.5
Δ Perimeter	505.4
Δ Venezuela	(533.3)
Δ Business	91.4
Curr. translation 16	(175.7)
Net Revenue 2016	4,632.1

Difference between result of new activities 2016 (793.9 mln euros) and Longwarry/Esmeralda/Elebat 2015 (299 mln euros)
 Difference between result of Venezuela 2016 incl. hyperinflation (105.1 mln euros) and result 2015 (638.4 mln euros)

EBITDA Cumulative at September 30 2016 vs 2015

(€ m)



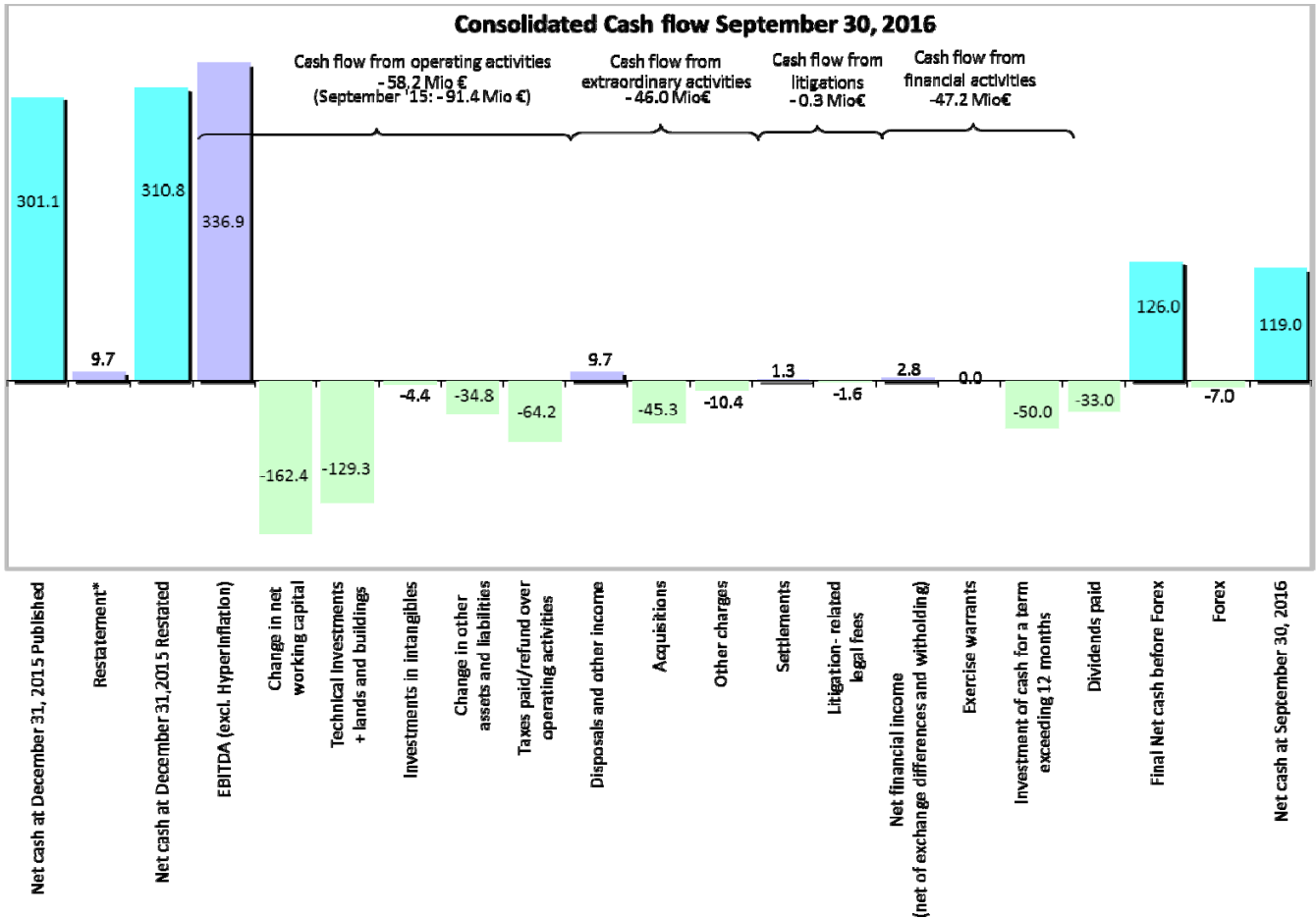
Bridge with Reclassified Consolidated Income Statement

EBITDA 2015	312.2
Δ Perimeter	25.0
Δ Venezuela	(40.8)
Δ Business	26.4
Curr. translation 16	(9.4)
EBITDA 2016	313.4

Difference between result of new activities 2016 (29.5 mln euros) and Longwarry/Esmeralda/Elebat 2015 (4.5 mln euros)
 Difference between result of Venezuela 2016 incl. hyperinflation (-7.5 mln euros) and result 2015 (33.3 mln euros)



Consolidated Statement of Cash Flows



* This amount was restated to reflect the settlement, in 2016, of the price adjustment for the acquisition of *Esmeralda* (Mexico).



Parmalat Group

RECLASSIFIED CONSOLIDATED INCOME STATEMENT

<i>(in millions of euros)</i>	Cumulative at 9/30/16 (A)	Δ scope of consolidation (Sept. 2016 vs Sept. 2015) (B)	Δ Venezuela (Sept. 2016 vs Sept. 2015) (C)	Cumulative at 9/30/16 pro forma at current exchange rates (D=A-B-C)	Cumulative at 9/30/15
REVENUE	4,657.7	506.1	(540.0)	4,691.6	4,776.3
Net revenue	4,632.1	505.8	(533.3)	4,659.6	4,744.5
Other revenue	25.6	0.3	(6.7)	32.0	31.8
OPERATING EXPENSES	(4,338.1)	(497.7)	498.4	(4,338.8)	(4,457.7)
Purchases, services and miscellaneous costs	(3,735.5)	(438.3)	410.8	(3,708.0)	(3,826.0)
Personnel expense	(602.6)	(59.4)	87.6	(630.8)	(631.7)
Sub total	319.6	8.4	(41.6)	352.8	318.6
Impairment losses on receivables and other provisions	(6.2)	(0.6)	0.8	(6.4)	(6.4)
EBITDA	313.4	7.8	(40.8)	346.4	312.2
Depreciation, amortization and impairment losses on non-current assets	(122.5)	(14.0)	7.3	(115.8)	(115.2)
Other income and expense:					
- Litigation-related legal expenses	(1.8)	0.0	0.0	(1.8)	(2.5)
- Miscellaneous income and expenses	(5.6)	0.0	0.1	(5.7)	(0.3)
EBIT	183.5	(6.2)	(33.4)	223.1	194.2
Net financial income/(expense)	(5.6)	(4.4)	12.7	(13.9)	(20.3)
Other income from (Charges for) equity invest.	0.1	0.0	0.0	0.1	1.2
PROFIT BEFORE TAXES	178.0	(10.6)	(20.7)	209.3	175.1
Income taxes	(70.5)	(1.5)	9.1	(78.1)	(67.0)
PROFIT FOR THE PERIOD	107.5	(12.1)	(11.6)	131.2	108.1
(Profit)/Loss attributable to non-controlling interests	(0.7)	0.0	0.1	(0.8)	(1.3)
Profit/(Loss) attributable to owners of the parent	106.8	(12.1)	(11.5)	130.4	106.8

Continuing operations:

Basic earnings per share (in euros)	0.0575	0.0582
Diluted earnings per share (in euros)	0.0575	0.0577



Parmalat Group

RECLASSIFIED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

<i>(in millions of euros)</i>	9/30/16	12/31/15 <i>restated</i>⁽¹⁾
NON-CURRENT ASSETS	3,006.9	2,797.3
Intangible assets	1,380.0	1,333.9
Property, plant and equipment	1,405.5	1,303.8
Non-current financial assets	148.1	86.1
Deferred tax assets	73.3	73.5
NON-CURRENT ASSETS HELD FOR SALE, NET OF CORRESPONDING LIABILITIES	9.4	9.2
NET WORKING CAPITAL	598.8	368.0
Inventories	685.9	587.7
Trade receivables	617.5	539.9
Trade payables (-)	(746.4)	(756.5)
Operating working capital	557.0	371.1
Other assets	231.5	175.7
Other liabilities (-)	(189.7)	(178.8)
INVESTED CAPITAL NET OF OPERATING LIABILITIES	3,615.1	3,174.5
EMPLOYEE BENEFITS (-)	(115.2)	(93.1)
PROVISIONS FOR RISKS AND CHARGES (-)	(361.3)	(352.8)
PROVISION FOR LIABILITIES FOR CONTESTED PREFERENTIAL AND PREDEDUCTION CLAIMS	(10.0)	(10.3)
NET INVESTED CAPITAL	3,128.6	2,718.3
Covered by:		
EQUITY	3,247.6	3,029.1
Share capital	1,855.1	1,855.1
Reserve for creditor challenges and claims of late-filing creditors convertible into share capital	52.9	52.9
Other reserves and retained earnings	1,213.6	957.3
Profit for the period	106.8	144.3
Non-controlling interests	19.2	19.5
NET FINANCIAL POSITION	(119.0)	(310.8)
Loans payable to banks and other lenders	731.4	398.3
Other financial assets (-)	(287.3)	(175.6)
Cash and cash equivalents(-)	(563.1)	(533.5)
TOTAL COVERAGE SOURCES	3,128.6	2,718.3

⁽¹⁾ As required by IFRS 3, following the completion in 2016 of the Purchase Price Allocation process, the statement of financial position balances at December 31, 2015 were restated to reflect, at the date of acquisition, the definitive fair value of the acquired assets and liabilities.